

MAIN HIGHLIGHTS

- **YTD Backlog** at €10.9 billion
- **Order intake** at €1.4 billion, including:
 - €100 million from a services contract in US for a petrochemical project
 - €1.3 billion from the Jafurah III project for Saudi Aramco
- H1 2024 **sales** at €2,094 million
 - Q2 2024 sales at €1,091 million (+9% vs. Q1 2024)
- H1 2024 **EBIT** at €84 million (EBIT margin at 4.0%)
 - Q2 2024 EBIT at €44 million (EBIT margin at 4.0%)
- H1 2024 **net profit** at €42 million (+9% vs. H1 2023)
- **Net cash position** of €318 million at the end of June 2024

Juan Lladó, Técnicas Reunidas' Executive Chairman, commented:

“The steady progression of Técnicas Reunidas is fully endorsed by the results that we are presenting today. Sales comfortably surpassed the one billion euros level; operating margins are at the 4% level that we had projected for the year; and we enjoy a backlog of approximately 11 billion euros, after announcing some important new projects with key clients.

Even more importantly, those results and announcements clearly show, firstly, the merits of our new SALTA strategy, that was explained to investors and analysts in great detail in our recent Capital Markets Day in Abu Dhabi. Secondly, both the results and announcements show that we are in the right direction in terms of executing SALTA to its full extent. We have the required resources, the client's confidence, and our full determination as a team.

I want to stress the success of our strategic alliance in EPC projects with Sinopec, another major pillar of our SALTA strategy. This alliance is bearing fruit in projects in many geographies: Middle East, Central Asia or North Africa. Contracting through JVs with Sinopec will allow us to improve the risk management of our projects. This will enable us again to achieve another of our most important strategic objectives.

Let me also highlight that we are taking major steps to expand our services offer, very much focused in the United States, where we are today announcing a most significant award.

In sum, Técnicas Reunidas is back, and is back at full speed. Our SALTA strategy is starting to pay-off and we have a bright future ahead of us. We are firm and determined to improve our client recognition, as one of the top engineering

companies worldwide, and translate this recognition into growth and value for our shareholders.”

Highlights € million	H1 2024	H1 2023	Variation	2023
YTD Backlog	10,963	9,228	19%	11,407
Net Revenues	2,094	2,172	-4%	4,135
EBIT	84.2	77.3	9%	156.6
Margin	4.0%	3.6%		3.8%
Net Profit ⁽²⁾	42.1	38.5	9%	59.7
Margin	2.0%	1.8%		1.4%
Net Cash Position ⁽¹⁾	318	241	32%	348

⁽¹⁾ Figures classified as Alternative Performance Metrics ("APMs"). See appendix.

⁽²⁾ Profit for the year from continuing operations

H1 2024 RESULTS SUMMARY

YTD Backlog at the end of June 2024 stood at €10.9 billion. New orders since the beginning of 2024 reached €1.4 billion, which include: a large services contract in the US for a petrochemical project, that we are announcing today; the Jafurah III project for Saudi Aramco, announced last week; and several other new orders for engineering services.

Total sales reached €2,094.3 million in H1 2024, with a 4% decrease versus H1 2023. The company has progressively moved back to quarterly sales above one billion euros with Q2 2024 sales standing at €1,091.0 million. This figure represents a 9% increase versus the first quarter of the year.

EBIT in H1 2024 stood at €84.2 million, representing an increase of 9% versus H1 2023. **EBIT margin** of H1 2024 was 4.0%. This figure compares positively to the 3.6% level reported in H1 2023. Q2 2024 EBIT stood at €43.9 million with an EBIT margin of 4.0%, highlighting the steady recovery of underlying margins quarter after quarter.

Net profit for H1 2024 reached €42.1 million, which implies an increase of 9% versus the same period of last year.

The **net cash position** at the end of June 2024 amounted to €318 million, a level that compares with €241 million at the June 2023 and is in line with the €348 million figure at the end of 2023.

OUTLOOK AND GUIDANCE FOR 2024

The company currently forecasts for 2024:

- Sales in the range of €4.5 billion.
- EBIT margin of 4%.

Webcast results details

Técnicas Reunidas will hold a conference call on 31st July at 13:00 CET. It can be accessed through the link in its homepage: <http://www.tecnicasreunidas.es/en/>

BACKLOG AND ORDER INTAKE

€ million	H1 2024	H1 2023	Variation	2023
YTD Backlog	10,963	9,228	19%	11,407
Order intake	1,402	1,770	-21%	6,118

Backlog

Refining		
Project	Country	Client
Sitra refinery	Bahrain	BAPCO
Duqm refinery	Oman	DRPIC
Environmental enhancement project	Chile	ENAP
Exxon Mobil refinery	Singapore	Exxon Mobil
Minatitlán refinery	Mexico	Pemex
Baku refinery	Azerbaijan	SOCAR
Hydrotreatment and hydrogen units	Argentina	YPF
Hassi Messaoud refinery	Algeria	Sonatrach
Natural Gas		
Project	Country	Client
Combined cycles	Mexico	CFE
Cogeneration plant	Canada	Suncor
Energy efficiency	Colombia	Termocandelaria
North Field package 3	Qatar	Qatargas
North Field package 4	Qatar	Qatargas
Balance of Plant	Qatar	QatarEnergy
Marjan	Saudi Arabia	Saudi Aramco
Dalma	United Arab Emirates	ADNOC
Das Island	United Arab Emirates	ADNOC LNG
MERAM	United Arab Emirates	ADNOC
GT5	Kuwait	KNPC
Haradh	Saudi Arabia	Saudi Aramco
Riyas	Saudi Arabia	Saudi Aramco
Jafurah III	Saudi Arabia	Saudi Aramco
Regasification terminal	Germany	Hanseatic Energy Hub
Petrochemicals		
Project	Country	Client
PTA Complex	Turkey	SASA Polyester
Ceyhan	Turkey	Rönesans / Sonatrach
Petrochemical complex	Poland	Orlen
Ethylene plant	Belgium	INEOS
Fertilizer plant	Kazakhstan	Kazazot
Low Carbon Technologies		
Project	Country	Client
AMA	Netherlands	G.I.D Dynamics
2G biofuels plant	Spain	Cepsa
Electrification of complexes	Spain and Portugal	Repsol
Zero-carbon fertilizer plant	USA	Atlas Agro
Other		
Project	Country	Client
Bu Hasa	United Arab Emirates	ADNOC Onshore

With the addition of the awards obtained since the beginning of 2024, including those recently announced, the backlog reached €10.9 billion on a 2024 YTD basis.

The split by division of the total year-to-date backlog is as follows: Refining comprises 11%, Natural gas accounts for 63%, Petrochemicals covers 17%, Low carbon technologies amounts to 5% and the rest, corresponds to Other projects, with very low weight in total backlog.

The backlog includes the Hassi Messaoud Project. The JV continues exploring together with the client, Sonatrach, how to relaunch the project.

Order intake

Order intake year to date reached €1.4 billion. The main projects awarded were:

- **A very large services contract in US for a petrochemicals project** for a major chemical player. Pending the imminent granting of the emissions permits required, the client has already decided to start with the engineering and project execution services. The final signature of the contract will take place in the upcoming months. The current total value of the contract amounts to €100 million, which is only related to pure services provision. This amount is likely to increase in the future, as additional services related to its construction and supervision may be awarded at a later stage. The works will require more than one million hours of engineering work.

This project can be considered the first key milestone achieved by our new strategy SALTA, as it scores in two of its main pillars: Services and North America.

- **Jafurah III.** Aramco, one of the world's leading integrated energy and chemical companies, signed a non-binding Letter of Intent (LoI) with a joint venture formed by Técnicas Reunidas (60%) and the Chinese group Sinopec (40%), for the potential development of three gas compression plants at Jafurah, the largest unconventional gas field in the Kingdom of Saudi Arabia.

The LoI also relates to potential work to install a 230kV power connection at the gas plant substation area and upgrade the water pump system. If awarded, the total value of the project is estimated at approximately \$2.24 billion, of which 60% would correspond to Técnicas Reunidas.

Its execution would require about 44 months and the dedication of more than 400 engineers, many of them specialized in chemical processes.

Furthermore, the company has continued signing several important services contracts including feasibility studies, FEEDs and other engineering awards, where the low carbon technologies segment had an important role.

Project	Client	Contract type	Amount (€bn)	Announcement date
Petrochemical project	Undisclosed	Services	0.1	Today
Jafurah	Saudi Aramco	EPC	1.3	July 2024
track & services	Several clients	Services	>0.1	Over 2024

H1 2024 RESULTS

€ million	H1 2024	H1 2023	Variation	2023
Net Revenues	2,094.3	2,171.6	-4%	4,135.2
Other Revenues	5.9	7.4		11.2
Total Income	2,100.2	2,179.0		4,146.3
Raw materials and consumables	-1,497.6	-1,642.7		-3,028.8
Personnel Costs	-326.3	-269.7		-545.0
Other operating costs	-177.1	-176.4		-390.1
EBITDA	99.2	90.3	10%	182.5
Amortisation	-15.0	-12.9		-25.9
EBIT	84.2	77.3	9%	156.6
Financial Income / expense	-16.3	-17.3		-52.8
Share in results obtained by associates	0.0	-0.2		-0.4
Profit before tax	67.9	59.8	14%	103.3
Income taxes	-25.8	-21.3		-43.6
Profit for the year from continuing operations	42.1	38.5	9%	59.7
Profit (loss) from discontinued operations	0.0	0.0		0.0
Profit for the year	42.1	38.5	9%	59.7
Non-controlling interests	0.1	-2.0		-1.2
Profit Attributable to owners of the parent	42.0	40.5	4%	61.0

Revenues

Net revenues reached €2,094.3 million in H1 2024, with a 4% decrease versus H1 2023. The company has progressively moved back to quarterly sales above one billion euros with Q2 2024 sales standing at €1,091.0 million. This figure represents a 9% increase versus the first quarter of the year.

The net revenues breakdown is as follows:

€ million	H1 2024	Weight	Variation	H1 2023	Weight	2023	Weight
Refining	427.5	20.4%	-18.0%	521.3	24.0%	947.5	22.9%
Natural gas	1,235.9	59.0%	2.5%	1,205.8	55.5%	2,347.4	56.8%
Petrochemicals	329.5	15.7%	8.0%	305.1	14.1%	611.6	14.8%
Low carbon technologies	50.9	2.4%	370.4%	10.8	0.5%	42.0	1.0%
Other	50.6	2.4%	-60.6%	128.5	5.9%	186.6	4.5%
Net Revenues	2,094.3	100%	-3.6%	2,171.6	100%	4,135.2	100%

- Sales from the **Refining** division reached €427.5 million in H1 2024. Refining revenues represented 20% of total sales. The most relevant projects in this division that contributed to sales are the refinery expansion for ExxonMobil in Singapore and the modernization of the BAPCO refinery.

- Sales from the **Natural gas** division reached €1,235.9 million in H1 2024 and represented 59% of total sales. The most relevant projects in this division that contributed to sales are Marjan for Saudi Aramco, the North Field packages 3 and 4 for Qatargas, Dalma and MERAM for ADNOC and the 4 combined cycles for CFE.
- Sales from the **Petrochemicals** division reached €329.5 million in H1 2024. Petrochemicals revenues represented 16% of total sales. The most relevant projects in this division that contributed to sales are the petrochemical complex for Orlen and the ethylene plant for INEOS.
- Sales from the **Low carbon technologies** division reached €50.9 million in H1 2024, representing 2% of total sales.
- Sales from the **Other** division reached €50.6 million in H1 2024. Its revenues represented 2% of total sales.

Operating and net profit

€ million	H1 2024	H1 2023	Variation	2023
Operating profit from divisions	143.0	127.3	12%	253.9
Costs not assigned to divisions	-58.8	-50.0		-97.3
EBIT	84.2	77.3	9%	156.6
<i>Margin</i>	4.0%	3.6%		3.8%
Net Profit*	42.1	38.5	9%	59.7
<i>Margin</i>	2.0%	1.8%		1.4%

*Net Profit from from continuing operations

EBIT in H1 2024 stood at €84.2 million, representing an increase of 9% versus H1 2023. **EBIT margin** of H1 2024 was 4.0%. This figure compares positively to the 3.6% level reported in H1 2023.

Q2 2024 EBIT stood at €43.9 million with an EBIT margin of 4.0%, highlighting the steady recovery of underlying margins quarter after quarter.

Costs not assigned to divisions were impacted by the higher level of inflation in the period and the implementation of the new strategic plan.

Net profit for H1 2024 reached €42.1 million, which implies an increase of 9% versus the same period of last year.

The EBIT and EBIT margin breakdowns stand as follows:

€ million	H1 2024						
	Total	Refining	Natural gas	Petchem	Low carb tech	Other	Not assigned
Net revenues	2,094.3	427.5	1,235.9	329.5	50.9	50.6	
EBIT	84.2	-4.1	59.4	83.2	-1.1	5.5	-58.8
Margin	4.0%	-1.0%	4.8%	25.2%	-2.1%	10.9%	

€ million	H1 2023						
	Total	Refining	Natural gas	Petchem	Low carb tech	Other	Not assigned
Net revenues	2,171.6	521.3	1,205.8	305.1	10.8	128.5	
EBIT	77.3	3.5	96.7	47.5	-0.9	-19.4	-50.0
Margin	3.6%	0.7%	8.0%	15.6%	-8.1%	-15.1%	

In addition to the operating income evolution, explained above, net profit also reflects the effect of financial results and taxes:

- Financial expense was €-16.3 million, including €-13.2 million of net financial income, €-6.6 million of hyperinflation adjustment in Argentina and Turkey (considered as hyperinflation economy since the start of 2022); and €3.5 million due to gains from transactions in foreign currency.

€ million	H1 2024	H1 2023	Variation	2023
Net financial Income*	-13.2	-12.1	9%	-26.4
Hyperinflation	-6.6	-1.0	587%	-7.8
Gains/losses in transactions in foreign currency	3.5	-4.2	N.M.	-18.7
Financial Income/Expense	-16.3	-17.3	-6%	-52.8

* Financial income less financial expenditure

- Company income tax was €-25.8 million. The tax expense is an estimation based on the countries where the Group expects to obtain 2024 profits.

Balance sheet

€ million	30 Jun 2024	30 Jun 2023	31 Dec 2023
Tangible and intangible assets	102.6	110.4	109.0
Investment in associates	1.1	1.3	1.1
Deferred tax assets	359.1	410.5	369.5
Other non-current assets	92.1	92.0	92.0
Non-current Assets	554.9	614.1	571.6
Inventories	6.5	7.8	6.5
Trade and other receivables	2,892.2	3,119.3	2,854.4
Other current assets	8.5	23.4	34.6
Cash and Financial assets	941.3	992.3	1,033.7
Current assets	3,848.5	4,142.8	3,929.3
TOTAL ASSETS	4,403.4	4,756.9	4,500.9
Equity	354.5	266.1	324.5
Profit Participating Loan (PPL)	175.0	175.0	175.0
Total Equity (Equity + PPL)	529.5	441.1	499.5
Non-current liabilities	336.8	549.1	476.6
Financial Debt	280.3	450.3	380.8
Other non-current liabilities	56.5	98.8	95.9
Long term provisions	82.1	82.1	82.1
Current liabilities	3,455.0	3,684.6	3,442.7
Financial Debt	342.9	301.1	305.1
Trade payable	3,066.8	3,316.3	3,076.3
Other current liabilities	45.3	67.2	61.3
Total liabilities	4,048.9	4,490.8	4,176.4
TOTAL EQUITY AND LIABILITIES	4,403.4	4,756.9	4,500.9

The **net cash position** at the end of June 2024 amounted to €318 million, a level that compares with €241 million at the June 2023 and is in line with the €348 million figure at the end of 2023. It is important to remark that in the first six months of the year TR has reduced its gross debt by €63 million, which includes the repayment of €33 million of the ordinary loan of SEPI.

€ million	30 Jun 2024	30 Jun 2023	31 Dec 2023
Current assets less cash and financial assets	2,907.2	3,150.5	2,895.6
Current liabilities less financial debt	-3,112.1	-3,383.5	-3,137.6
COMMERCIAL WORKING CAPITAL*	-205.0	-233.1	-242.0
Financial assets	0.0	0.0	0.0
Cash and cash equivalents ⁽¹⁾	941.3	992.3	1,033.7
Financial Debt ⁽²⁾	-623.2	-751.4	-685.9
NET CASH POSITION	318.1	241.0	347.8
NET CASH + COMMERCIAL WORKING CAPITAL	113.2	7.9	105.8

*Calculated as "Current assets less cash and financial assets" - "Current liabilities less financial debt"

⁽¹⁾ Includes PPL

⁽²⁾ Does not include PPL

At the end of June 2024, total equity of the company stood at €529.5 million. This figure includes the €175 million PPL from SEPI (booked in 2022). Total equity has more than doubled in the last 2 years, greatly strengthening the financial profile of the company.

€ million	30 Jun 2024	30 Jun 2023	31 Dec 2023
Shareholders' funds + retained earnings	419.3	336.1	376.6
Treasury stock	-73.7	-73.9	-73.8
Hedging reserve	-2.0	-6.3	10.9
Interim dividends	0.0	0.0	0.0
Minority Interest	11.0	10.2	10.9
Profit Participating Loan (PPL)	175.0	175.0	175.0
TOTAL EQUITY + PPL	529.5	441.1	499.5

APPENDIX

IFRS 16: H1 2024 Reconciliation

€ Million	H1 2024	Impact	H1 2024 Adjusted IFRS 16
EBITDA	99.2	-12.0	87.2
Depreciation	-15.0	11.3	-3.7
Financial charges	-16.3	0.9	-15.4
Net profit	67.9	0.2	68.1
"Right of use" assets	38.5	-38.5	0.0
Short-term lease liabilities	17.7	-17.7	0.0
Long-term lease liabilities	22.4	-22.4	0.0

Alternative Performance Measures (“APMs”)

1. EBIT^{APM}

Earnings before interest and taxes (EBIT) is an indicator of the Group’s operating result without taking into account financial and tax results. It is used as a complement to EBITDA in comparison with other companies in the sector which have a low amount of assets. EBIT^{APM} is equivalent to “operating profit”.

The table below provides a reconciliation of our revenue to EBIT^{APM}:

€ million	H1 2024	H1 2023
EBITDA	99.2	90.3
Amortisation	-15.0	-12.9
EBIT^{APM} (unaudited)	84.2	77.3

2. EBIT Margin^{APM}

EBIT Margin^{APM} corresponds to EBIT^{APM} over revenue. EBIT Margin^{APM} is an indicator of the Group’s operating result without taking into account financial and tax results. The Group uses the EBIT Margin^{APM} as a complement to EBITDA in comparison with other companies in the sector which have a reduced amount of assets.

The table below provides a reconciliation of our revenue to EBIT Margin^{APM}:

€ million	H1 2024	H1 2023
EBIT ^{APM}	84.2	77.3
Net revenues	2,094.3	2,171.6
EBIT Margin^{APM}	4.0%	3.6%

3. Leverage Ratio^{APM}

Leverage Ratio^{APM} is the alternative performance measure used by the management to monitor the Company's financial leverage. It is calculated as borrowings (excluding borrowings associated with rights of use of leased assets and participating loans) divided by equity. Equity is the amount shown in the Financial Statements.

€ million	H1 2024	H1 2023
Borrowings	623.2	751.4
Equity	354.5	266.1
Leverage Ratio^{APM} (unaudited)	1.76	2.82

4. Net Cash^{APM}

Net cash^{APM} is the alternative performance measure used by the management to measure the Group's level of net liquidity for the purpose of complying with covenants related to financial debt. It is calculated as the difference between 'cash and cash equivalents' plus 'financial assets at fair value through profit or loss' minus 'borrowings' (excluding 'borrowings associated with rights of use of leased assets' and 'participating loans'). Cash and cash equivalents include cash on hand, demand deposits in banks and other highly liquid short-term investments originally maturing within three months or less.

€ million	H1 2024	H1 2023
Cash and equivalents	941.3	992.3
Financial assets at fair value	0.0	0.0
Borrowings	623.2	751.4
Net cash^{APM} (unaudited)	318.1	241.0

Net cash^{APM} (unaudited) as cash and cash equivalents, plus financial assets at fair value, less borrowings

5. Average Variable Interest Rate^{APM}

Average Variable Interest Rate^{APM} is the result of multiplying on a weighted basis interest rate, the margin over EURIBOR associated with each financing instrument (whether bonds or bank financing) by the total contracted amount of such instruments, dividing the resulting amount by the total sum of the contracted amount of all financing instruments. The Group uses the Average Variable Interest Rate^{APM} as an indicator of the Group's average cost of its variable debt.

As of June 30, 2023, the Group's Average Variable Interest Rate^{APM} was 2.04% (2.079% as of December 31, 2023).

6. Backlog^{APM}

Backlog^{APM} is calculated by the Group as the estimated amount of contracted revenue that the Group expects will result in future revenue from existing contracts adjusted to reflect (i) changes in the scope of the contract as a result of change orders agreed with the client in projects developed under a Lump Sum Turnkey Contract (as defined herein) or estimation adjustments in projects developed under a Front End Engineering Design and Open Book Estimate scheme in which the Group carries out a detailed analysis of the project, from the definition of the main processes and identification and selection of technologies to the definition and dimension of the auxiliary services and logistical needs of the plant, and (ii) fluctuations in the exchange rate of currencies other than the euro applicable to the projects. The Backlog^{APM} calculation also includes the estimated amount of revenue from contracts that have been signed but for which the scope of services and therefore the price has not yet been determined. In this case the Group makes a downward revenue estimation and includes it as an item in the Backlog^{APM}. See "Business—Backlog^{APM} and Pipeline".

The Group considers its Backlog^{APM} a relevant indicator of the pace of development of its activities and monitors it to plan for its needs and to adjust its expectations, financial budgets and forecasts. The volume and timing of work execution in the Group's Backlog^{APM} are relevant for the purpose of anticipating the Group's operational and financing needs and its ability to execute its Backlog^{APM} is dependent on its ability to meet such operational and financing needs. See "Business - Backlog^{APM} and Pipeline".

On the foregoing basis, the Backlog^{APM} as of June 30, 2024 amounts to €10,963.3 million (€9,354.7 million as of December 31, 2023).

Disclaimer

This document has been prepared by Técnicas Reunidas S.A. (the “Company”) solely for use at presentations held in connection with the announcement of the Company’s results.

This document contains forward-looking statements of the Company and/or its management. These forward-looking statements such as statements relating to the Company’s or management’s intent, belief or current expectations of the future growth in the Company’s business and capital expenditure in the oil and gas industry in general are subject to risks and variables that are beyond the Company’s control and that could materially and adversely affect the outcome and financial effects of the facts expressed implied or projected herein.

The Company is under no obligation to update or keep current the information contained in this presentation including any looking forward-statements or to correct any inaccuracies that may later become apparent.

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This document also contains, in addition to the financial information prepared in accordance with International Financial Reporting Standards (“IFRS”) and derived from our financial statements, alternative performance measures (“APMs”) as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority (ESMA) on 5 October 2015 (ESMA/2015/1415en) and other non-IFRS measures (“Non-IFRS Measures”). These financial measures that qualify as APMs and non-IFRS measures have been calculated with information from the Company; however, those financial measures are not defined or detailed in the applicable financial reporting framework nor have been audited or reviewed by our auditors.

The Company uses these APMs and non-IFRS measures when planning, monitoring and evaluating its performance. The Company considers these APMs and non-IFRS measures to be useful metrics for its management and investors to compare financial measure of historical or future financial performance, financial position, or cash flows. Nonetheless, these APMs and non-IFRS measures should be considered supplemental information to and are not meant to substitute IFRS measures. Furthermore, companies in the Company’s industry and others may calculate or use APMs and non-IFRS measures differently, thus making them less useful for comparison purposes.

For further details on APMs and Non-IFRS Measures, including its definition and explanation, please see the section on “Alternative performance measures” (page

116 et seq.) of the integrated annual report for the fiscal year ended in 31 December 2023 of the Company, published on 29th February 2024. Additionally, for further details on the calculation and reconciliation between APMs and Non-IFRS Measures and any applicable management indicators and the financial data of the period ended 30 June 2024 please see the section on “Alternative performance measures” of H1 2024 results report document, published on 31st July 2024. All the documents are available on the Company’s website (www.tecnicasreunidas.es).